Report from the President

As I have indicated before in this column, I sincerely feel that we sometimes bever get around to adequately handling public relations. Oscar Wilde once said, there is only one thing in the world worse han being talked about, and that is not being talked about." As the General Astembly prepares to convene in January, think that each of us should take time to hake contact with our legislators, whether were veterans or newcomers. Unfortunately, we have not been very vocal in the Past, and as a result, we often are bypassed when it comes to funding or legislation.

Since election time, many librarians in the state have already made personal constitution of the state have written their legislators congratulating them on their election and formation on libraries in carrying out their responsibilities. There are several things that you need to keep in mind when you hake these contacts in order that they will be to your advantage.

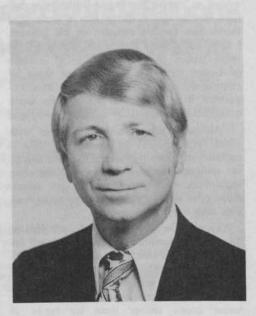
As a starter, you should be individual.

Never send a carbon copy or a multipli—

produced letter to your legislator if you attention. Individual attention from a legislator deserves individual attention from the constituent. This way they will know you are not merely passing on some-

thing that was given to you but are stating your own original ideas.

As you can imagine, legislators are literally swamped with thousands of pieces of correspondence. Therefore, keep it brief. They like to receive mail from their constituents, but if the letter runs over one page, due to the press of time, they may set it aside to read later and never get



Gene D. Lanier

around to a review. Information or data supporting your ideas should be included as an attachment rather than as a part of the letter.

It is important to be positive. Simply sending a letter asking a legislator to vote for or against a bill is not enough. He wants to know your reasons. Tell him in your own words why you think proposed legislation is good or bad. Most legislators try to make a judgment on the basis of the best information they have. Your thought or idea might be a new one or a new way of expressing an idea and that could be the very one that appeals to him.

Do not continually write your legislator about many items of legislation. The shotgun approach does not usually work. Write only about matters that have your deep or serious concern. Zero in on the most important issues.

Too often we are quick to criticize a particular vote that we disagree with but never consider those that go along with our thinking. When your legislator casts a good vote in your opinion, or when he makes a public statement which you believe to be good, drop him a note and thank him for his concern or his interest. I read someplace that most legislators receive letters of condemnation at a ratio of better than ten to one over those of commendation. All of us know how important it is to get a pat on the back occasionally. Remember to say thank you.

Although this is only one area with which you should be concerned, this is certainly an excellent place to start. Watch for notices that have to do with pending legislation involving libraries and immediately let your legislators know your feelings and why.

Another issue of great concern has to do with the possible reorganization of the North Carolina Library Association. A number of the membership have come to me suggesting that we might better meet their needs if we were organized around interest areas rather than by types of libraries. Ohio and Florida are examples

of state organizations that have change to this approach. Due to these concerns I have appointed an ad hoc committee to investigate and make recommendations concerning reorganization. I am not per sonally convinced that this is necessarily the way to go, but I do feel it important to see what the advantages and disadvantages of such an arrangement might be. I asked section chairmen to suggest names of persons in their sections who would be willing to do research in this area.

The membership of this important cont mittee is now complete. G. John Heyel representing the Junior Members Round table, has agreed to chair the group, you have strong feelings one way or the other, the committee would very much like on a to hear from you. His address is Humanities in three Division, L. R. Wilson Library, University of North Carolina, Chapel Hill, North Caro lina 27514. You might contact him or your representative on the committee. Follow ing are the other members of the confi mittee: Richard B. Meldrom (Children's Services); Barbara Baker (Junior Colleges) Miriam G. Ricks (NCASL); David Larson (Public Libraries); Mrs. A. D. Tate, (Trustees); Betty I. Young (Colleges and Universities); and W. Robert Pollard (Resources and Technical Services). Be a part of this study. Although you would ultimately vote yourself on any changes should they be recommended, now is the time to be heard so you can be in this issue from the beginning.

I have recently received preliminary in formation concerning state library associations tions from the Southeastern States Cooper ative Library Survey. As you know, there are ten states in the Southeastern Library Association. Some of the data might be of interest to you. As an example, six of the associations employ an executive secre tary. Sections or divisions range from low of four in Alabama to a high of eight in Florida, Georgia, and North Carolina. The average number of standing committees is eleven. NCLA has fourteen with several ad hoc committees. Although they

all ho ative Carolin Comm annua

No bership fions. 54% arges NCLA media Friend North

of sch associa ferenc Inc

all have committees dealing with legislative matters and membership, North Carolina is the only state with a Grievance Committee. Five of the associations meet annually.

North Carolina has the highest membership of any of the other state associations. This sounds good, but we only have 54% of our potential membership. The largest percentage of the membership in NCLA is made up of school librarians/media coordinators, while trustees and friends are in the majority in Alabama. North Carolina has the highest percentage of school people belonging to the state association. We also have the largest conference attendance.

Individual membership dues are based on a sliding scale, determined by salary in three of the states. Dues range from a high of \$10.00 to \$4.00, with an average of \$7.00. Ours as you know is \$5.00 a year or \$10.00 for the biennium. Three of the associations — Alabama, Georgia, and North Carolina — award one or more scholarships.

I feel that the major reason for our being number one in several of the categories is due to our active membership. Please continue being involved. Each issue of NORTH CAROLINA LIBRARIES carries a directory of officers and committee chairmen with their addresses. If you want to be a part of the important work of your association, contact these people and offer your services. Together we can become number one in all areas of concern. I continue to solicit your support. My sincere thanks goes out to you for your important contributions.

pre-em'i-nent, adj. Eminent above others;

prominent; superior, esp. in excellence.

Superior from design to installation— VMP's complete bookstack systems

- ☐ Single Tier Stacks—options for free-standing or top-braced steel units with bracket type shelving.
- ☐ Multi-Tier Stacks—maximum storage with flexibility; choice of cellular steel or reinforced concrete decks.
- ☐ Accessories—carrels, divider shelves, open or pivoting magazine displays, book supports, card frames, matching range indicators and label holders.
- ☐ Planning Expertise—VMP helps with designs for new or remodeled libraries, installation by trained VMP crews.

Color brochure and prompt, personal service are yours for the asking.







Modular steel bookstacks since 1897

VIRGINIA METAL PRODUCTS

Division of the Gray Manufacturing Co. General Offices and Main Plant, Orange, Va. 22960

Telephone: 703/672-2800

Multi-Plant Manufacturing Facilities: Orange, Va.; Brookneal, Va.;

Atlanta, Ga.; Chicago, III.

oncerns nittee to ndations ot per essarily portant d dis t might suggest ns who

hange

Heyer, Roundoup. If or the ich like manities rsity of

in this

Caropr your
Followcomildren's
illeges)i
Larson
te, Jr.

d (Rea part d ultinanges is the

ary inssociaooperthere
ibrary
be of
of the
secre-

f eight roling.
ommit with h they

At Baker & Taylor, you can choose <u>your</u> type of CATALOGING & PROCESSING!

This service available with book orders only

EWEY/SEARS

EWEY/

idged Dewey Classification, rs Subject Headings From Baker & Taylor's computerized file of more than 120,000 K-12 titles.

DEWEY/LC

DEWEY/LC

Unabridged Dewey Classification, Library of Congress Subject Headings . . . FROM MARC TAPE! (Unedited)

LC/LC

Library of Congress Classifica^{tiol} and subject headings... FROM MARC TAPE! (Unedited)

EARS	AND LC/LC		
triple triple		for cataloging and processing, and that includes complete processing:	
60¢	89¢	Complete set of catalog cards Book pocket mounted in the book Book card Spine label mounted on the book	 Mylar jacket attached to the book (or specify no Mylar jacket and pay only 40¢ for Dewey/Sears; 65¢ for Dewey/LC and LC/LC.)
29¢	35c	for our book processing kit, left unattached so that you may complete your own processing. Kit components are:	
		Complete set of catalog cards Book pocket	Book card Spine label
Not ailable	25¢	for single components:	Complete set of catalog cards only (MARC Tape only) or
			Mylar jacket only

Numerous call number options are available at no extra cost. There is no extra charge if LC numbers are not included in your order.

Write today for our detailed specification sheet to include with your next book order.

The Baker & Taylor Co.



TERN DIVISION AERVILLE, NEW JERSEY 08876 Kirby Avenue, Tel: 201-722-8000 . City Tel: 212-227-8470 SOUTHEAST DIVISION COMMERCE, GEORGIA 30529 Tel: 404-335-5000 Atlanta Area Tel: 0-WX-5555

MIDWEST DIVISION MOMENCE, ILLINOIS 60954 Gladiola Avenue Tel: 815-472-2444 Chicago Tel: 312-641-3233 SOUTHWEST DIVISION CLARKSVILLE, TEXAS 75426 Industrial Park Tel: 214-427-3811 WESTERN DIVISION RENO, NEVADA 8950 380 Edison Way Tel: 702-786-6700